

## *Curriculum Vitae - Lars Sjørgard*

Born November 28<sup>th</sup> 1959

Married, two children

Professor at Department of Economics, Norwegian School of Economics

### *Fields*

Industrial Organization

Competitive Strategy

Competition Policy

Energy Policy

Specific topics:

Entry games, merger and merger control, cartel stability, location, vertical restraints, trade liberalization, energy networks, market delineation, two-sided markets

### *Resume of curriculum vitae*

Lars Sjørgard has been a professor at Department of Economics, Norwegian School of Economics since 1998. He returned to this position in 2022 after a six years term as the Director General at the Norwegian Competition Authority (2016-22). He has also been the chief economist at the Norwegian Competition Authority (2004-07 and fall 2015).

His main research and teaching has been in the areas industrial organization, competitive strategy and competition policy. His teaching has been in courses such as industrial organization, competitive strategy and competition policy on both undergraduate, graduate and doctoral levels. He has published in journals such as *RAND Journal of Economics*, *Economic Journal*, *European Economic Review*, *Marketing Science*, *Journal of Industrial Economics*, *International Journal of Industrial Organization*, *Journal of Economics & Management Strategy* and *Marketing Science*. He has been Research Director at Centre for Industrial Organization and Economic Policy at SNF 2000-2002. He was one of the founders of BECCLE – Bergen Center for Competition Law and Economics – and was one of the three in the leader team in BECCLE from its start in 2011. He has been in charge for various research projects for the Norwegian Research Council, several ministries in Norway, Norwegian Competition Authority, Statoil and Statkraft. He has also been involved as a consultant for several private and public firms, as well as public authorities.

He has a long experience in competition law and economics. Jointly with law professor Erling Hjelmeng from University of Oslo he was responsible for the master course Competition Law at NHH, in addition to being responsible for the master course Competition Policy (focusing on economic analysis of competition cases). He has been involved as an economic expert in several competition law cases, including taking part as an expert witness in the court. He has been the secretary and treasurer for the Association for Competition Economics (ACE), and he has published numerous articles on competition law and economics in journals such as *Journal of Competition Law and Economics*, *European Competition Journal*, *World Competition*, *European Journal of Law and Economics*, *International Review of Law and Economics* and *European Law Review*.

## *Education*

Siviløkonom NHH, Spring 1983

Høyere Avdelings exam, economics, NHH, spring 1987

dr.oecon, NHH, January 1993, with the thesis 'Entry games in the Norwegian cement market'

## *Experience*

September 83 - December 83:	Teaching assistant at Department of Economics, NHH
February 84 - August 84:	Consultant at Norsk Tekstilinstitut (Norwegian Textile Institute)
September 84 - June 87:	Research assistant at Centre for Applied Research (SAF)
July 87 - November 89:	Researcher at Centre for Applied Research (SAF)
December 89 - November 92:	Doctoral student at Norwegian Centre for Organization and Management
March 91 - December 91:	Visiting scholar at Scancor, Stanford University
December 92 – December 93:	Researcher at Foundation for Research in Economics and Business Administration (SNF-Bergen)
January 94 – October 98:	Associate Professor at Department of Economics, NHH
November 98 – August 04:	Professor at Department of Economics, NHH
July 1999 – July 2000:	Visiting scholar (sabbatical year) at Department of Economics, University of California, Santa Barbara
October 2000 – July 2002:	Research Director at Centre for Industrial Organization and Economic Policy at Foundation for Research in Economics and Business Administration (SNF)
Sept 2004 – Aug 2007:	Chief economist at the Norwegian Competition Authority
January 2012 – July 2012:	Visiting scholar (sabbatical leave) at University of Berkeley
Sept 2007 – Aug 2015:	Professor at Department of Economics, NHH
Aug 2015 – Jan 2016:	Chief economist at the Norwegian Competition Authority
Jan 2016 – Jan 2022:	Director General at the Norwegian Competition Authority
Jan 2022 –	Professor at Department of Economics, NHH

## *Teaching*

### *Courses at Norwegian School of Economics:*

- Internet strategy, graduate level
- Microeconomics, undergraduate level
- Competitive Strategy, graduate level
- Industrial organization, undergraduate, graduate and doctoral level
- International trade, undergraduate level
- Law and Economics, graduate level
- Competition Policy, graduate level
- Applied game theory, Graduate level
- Advertising economics, graduate level

*Course at HEC (Business School in Paris):*

- EU Competition - Law and Economics, graduate level

*Executive programmes/courses at Norwegian School of Economics and Business*

*Administration:*

- MØST (Master i Økonomisk styring – Master in Management Science)
- MASTRA (Master i strategisk ledelse – Master in Strategic Leadership)
- Master i offentlig økonomi og ledelse (Master in Public Economics and Leadership)
- GEM (Master in Electronic Commerce)
- Network economics (Master course at Norwegian Post and Telecommunications Authority)

*Articles in English in refereed journals*

- “Upward pricing pressure in two-sided markets: Incorporating rebalancing effects”, *International Journal of Industrial Organization*, 2021, 74, 102692. (co-author: A. Cosnita-Langlais and B.O. Johansen)
- “Enforcement and Deterrence in Merger Control: The Case of Merger Remedies”, *Review of Law & Economics*, 2018, 14 (3). (co-author: A. Cosnita-Langlais)
- “The effects of strategic news sources on media coverage”, *Information Economics and Policy*, 2017, 41, 28-35. (co-authors: A. J. Garcia-Pires and H. J. Kind)
- “Sequential Negotiations: Substitutes versus Complements”, *Journal of Institutional and Theoretical Economics*, 2016, 172 (4), 639. (co-author: B. A. Reme)
- “Upstream merger in a successive oligopoly: Who pays the price?”, *International Journal of Industrial Organization*, 2016, 48, 143-172. (co-authors: Ø. A. Nilsen and S. A. Ulsaker)
- “Inter-firm price coordination in a two-sided market», *International Journal of Industrial Organization*, 2016, 44, 101-112. (co-authors: H. J. Kind and T. Nilssen)
- “Fine schedule with heterogeneous cartels: Are the wrong cartels deterred?”, *Journal of Competition Law and Economics*, *Journal of Competition Law and Economics*, 2016, 12 (2), 263-27. (co-author: Sissel Jensen).
- "Farmers, Middlemen and Exporters: A Model of Market Power, Pricing and Welfare in a Vertical Supply Chain", *Review of Development Economics*, 2015, 19(1), 31–44, (co-authors: K. Bjorvatn and A. B. Milford).
- ‘Asymmetric Price Increase in Critical Loss Analysis: A Reply to Langenfeld and Li’, *Journal of Competition Law and Economics*, 2014, 10(3), 765-768, (co-authors: Ø. Daljord and Ø. Thomassen).
- 'Cross-border mergers and domestic wages: integrating positive 'spillover' effects and negative 'bargaining' effects', *Journal of International Business Studies*, 2014, 45, 450-70. (co-authors: J. Clougherty, K. Gugler and F. Szücs).
- ‘From research on mergers to merger policy’, *International Journal of the Economics of Business*, 2014, 21(1), 37-42.
- ‘Abuse of collective dominance: The need for a new approach’, *World Competition*, 2013, 36(3), 355-371 (co-authors: R. Gjendemsjø and E. H. Hjelmeng).
- ‘Electricity production in a hydro system with a reservoir constraint’, *Scandinavian Journal of Economics*, 2013, 115 (2), 575-594 (co-authors: L. Mathiesen and J. Skaar).

- 'A note on Upward Pricing Pressure: The possibility of false positives', *Journal of Competition Law and Economics*, 2012, 8, 881-887. (co-authors: L. Mathiesen and Ø. A. Nilsen).
- 'Rethinking minority share ownership and interlocking directorships - the scope for competition law intervention', *European Law Review*, 2011, 36, 837-860. (co-authors: T.S. Gabrielsen and E. Hjelmeng).
- 'Merger simulations with observed diversion ratios', *International Review of Law and Economics*, 2011, 31, 83-91. (co-authors: Lars Mathiesen and Øivind Anti Nilsen).
- 'Single-Product versus Uniform SSNIPs', *International Review of Law and Economics*, 2011, 31, 142-146. (co-author: Ø. Daljord).
- 'Semicollusion', *Foundations and Trends in Microeconomics*, 2010, 5(3), 153-228. (co-author: Frode Steen).
- 'Optimal merger policy: Enforcement vs. deterrence', *Journal of Industrial Economics*, 2009, 57, 438-456.
- 'Business models for media firms: Does competition matter for how they raise revenue?', *Marketing Science*, 2009, 28, 1112-1128. (co-authors: Hans Jarle Kind and Tore Nilssen).
- 'Domestic regulation and international trade', *Journal of Industry, Competition and Trade*, 2009, 9, 1-16. (co-authors: Øystein Foros and Hans Jarle Kind).
- 'The SSNIP test and market definition with the aggregate diversion ratio: A reply to Katz and Shapiro', *Journal of Competition Law and Economics*, 2008, 4(2), 263-270. (co-authors: Øystein Daljord and Øyvind Thomassen)
- 'The Economics of National Champions', *European Competition Journal*, 2007, 3(1), 49-61.
- 'Public versus private health care in a national health service', *Health Economics*, 2007, 16, 579-601. (co-author: Kurt Brekke).
- 'Managerial incentives and access price regulation', *European Journal of Law and Economics*, 2007, 23(2), 117-133 (co-authors: Øystein Foros and Hans Jarle Kind).
- 'Competition for viewers and advertisers in a TV oligopoly', *Journal of Media Economics*, 2007, 20(3), 211-233 (co-authors: Hans Jarle Kind and Tore Nilssen).
- 'Private labels, price rivalry and public policy', *European Economic Review*, 2007, 51, 403-424. (co-author: Tommy S. Gabrielsen).
- 'Temporary bottlenecks, hydropower and acquisitions', *Scandinavian Journal of Economics*, 2006, 108, 481-497, (co-author: Jostein Skaar).
- 'How to test for abuse of dominance', *European Competition Journal*, 2006, 2 (special issue on Article 82), 69-84, (co-author: Kenneth Fjell).
- 'National versus International Mergers in Unionized Oligopoly', *RAND Journal of Economics*, 2006, 37, 212-233, (co-authors: Kjell Erik Lommerud and Odd Rune Straume).
- 'Strategic Regulation Policy in the Internet', *Journal of Regulatory Economics*, 2006, 30, 63-84, (co-authors: Øystein Foros and Hans Jarle Kind).
- 'Hotelling in the air? Flight departures in Norway', *Regional Science and Urban Economics*, 2005, 35, 193-213, (co-authors: Kjell G. Salvanes and Frode Steen).
- 'Downstream merger with upstream market power', *European Economic Review*, 2005, 49, 717-743, (co-authors: Kjell Erik Lommerud and Odd Rune Straume).
- 'Media competition on the internet', *Topics in Economic Analysis & Policy* 4 (2004) Article 32, (co-authors: Pedro P. Barros, Hans Jarle Kind and Tore Nilssen).
- 'Unionized Oligopoly, Trade Liberalization and Location Choice', *Economic Journal*, 2003, 113, 782-800, (co-authors: Kjell Erik Lommerud and Frode Meland).

- ‘Compete, collude, or both? Deregulation in the Norwegian airline industry’, *Journal of Transport Economics and Policy*, 2003, 37(3), 383-416, (co-authors: Kjell G. Salvanes and Frode Steen).
- ‘From a regulated duopoly to a private monopoly; The deregulation of the Norwegian airline industry’, *Swedish Economic Policy Review*. 2003, 9(2), 191-222 (co-author: Frode Steen).
- ‘Entry in Telecommunication: Customer Loyalty, Price Sensitivity and Access Prices’, *Information Economics and Policy*, 2003, 15(1), 55-72 (co-author: Kjell Erik Lommerud).
- ‘Access Pricing, Quality Degradation and Foreclosure in the Internet’, *Journal of Regulatory Economics*, 22 (1) 2002, 59-83 (co-authors: Øystein Foros and Hans Jarle Kind).
- ‘A public firm challenged by entry: Duplication or diversity?’, *Regional Science and Urban Economics*, 2002, 32, 259-274 (co-author: Tore Nilssen).
- ‘Trade liberalization and cartel stability’, *Review of International Economics*, 2001, 9(2), 343-355 (co-author: Kjell Erik Lommerud).
- ‘Exclusive versus common dealership’ *Southern Economic Journal*, 1999, 66, 353-366 (co-author: Tommy S. Gabrielsen)
- ‘Discount chains and brand policy’, *Scandinavian Journal of Economics*, 1999, 101, 127-142 (co-author: Tommy S. Gabrielsen)
- ‘Semicollusion in the Norwegian cement market’, *European Economic Review*, 1999, 43, 1775-1796 (co-author: Frode Steen).
- ‘Sequential horizontal mergers’, *European Economic Review*, 1998, 42, 1683-1702 (co-author: Tore Nilssen)
- ‘Programme choice and time schedule: TV news in Norway and Denmark’, *Journal of Economics & Management Strategy*, 1998, 7, 209-235. (co-author: Tore Nilssen)
- ‘The pro-competitive effect of two-part tariffs’, *International Journal of the Economics of Business*, 1998, 5, 47-55. (co-author: Tommy S. Gabrielsen)
- ‘Merger and product range rivalry’, *International Journal of Industrial Organization*, 1998, 16, 21-42. (co-author: Kjell Erik Lommerud)
- ‘Transfer pricing as a strategic device for decentralized multinationals’, *International Tax and Public Finance*, 1997, 4, 277-290. (co-author: Guttorm Schjelderup).
- ‘Domestic merger policy in an international oligopoly: The Nordic market for electricity’, *Energy Economics*, 1997, 19, 239-253.
- ‘The takeover battle for Fjord Line’, *Business Strategy Review*, 1997, 8(3), 27-34.
- ‘Judo economics reconsidered: capacity limitation, entry and collusion, *International Journal of Industrial Organization*, 1997, 15, 349-368.
- ‘The consumer as an entrant in the Norwegian cement market’, *Journal of Industrial Economics*, 1993, 41, 191-204.
- ‘Multiproduct incumbent and a Puppy Dog entrant: Some simulations for the Norwegian cement market’, *International Journal of Industrial Organization*, 1992, 10, 251-271.

## Books

- Konkurransopolitikk. Rettslig og økonomisk analyse, (Competition Policy – Law and Economics) 2014, Fagbokforlaget (co-author: Erling. J. Hjelmeng)
- Competition and welfare: The Norwegian experience, 2006, The Norwegian Competition Authority (editor).

- Konkurranse i samfunnets interesse, (Competition to the benefit of society), 2004, Fagbokforlaget (co-editors: Kåre P. Hagen and Agnar Sandmo).
- Arbeidsbok til Konkurransestrategi, (Exercises for Competitive strategy), 1998, Fagbokforlaget.
- Konkurransestrategi. Eksempler på anvendt mikroøkonomi, (Competitive strategy. Examples of applied microeconomics), Andre utgave, 2003, Fagbokforlaget.
- Næringsøkonomi. 13 norske bransjestudier, (Industrial economics. 13 Norwegian case studies), 1990, Oslo, Bedriftsøkonomens Forlag.

### *Chapters in books in English*

- 'Merger policy and regulation in media industries', chapter in S. P. Anderson, D. Strømberg and J. Waldfogel (eds.), Handbook of Media Economics, 2016, Elsevier, (co-authors: Ø. Foros and H. J. Kind).
- 'Deregulating Norwegian Airlines', chapter 10 in Hope (ed) 'Competition policy analysis', Routledge, 2000, 150-164 (co-authors: Kjell G. Salvanes and Frode Steen).
- 'Transfer pricing as a strategic device for decentralized multinationals', chapter 5 in Globalization: Public economics policy perspectives, A. Razin and E. Sadka (eds.), Cambridge University Press, 1999, 123-142. (co-author: Guttorm Schjelderup).

### *Articles and chapters in books in Norwegian*

- 'Fusjonskontroll er strukturkontroll', *Tidsskrift for Konkurransopolitikk*, september 2021.
- 'Fintech og konkurransereglene', *Magma*, 2019, nummer 8.
- «Effekter av konkurransereglene for forbrukerne», *Samfunnsøkonomen*, 2019, nr. 1, 28-42.
- 'Bør bokbransjens unntak fra konkurransereglene videreføres?', *Samfunnsøkonomen*, 2018, nummer 5.
- «Vil konkurranse undergrave stabiliteten i banksektoren», *Samfunnsøkonomen*, 2015, nr. 5, s. 30-37.
- 'Økonomisk analyse i Oslo tingrett i SAS/Coast Air saken', kapittel i E. Eide, H. Lando og E. Stavang (red.): Rettsøkonomi i nordiske dommer, Privatrettsfondet, 2014, Oslo.
- 'Konkurranseloven i domstolene', kapittel i K. Sunnevåg (red.): Handlingsrom for konkurransepolitikken. Festskrift til Christine Meyer, Grieg Forlag, 2014, s. 37-53. (co-author: Erling J. Hjelmeng)
- 'Hvordan bekjempe priskarteller?', *Magma*, 2013, 13(8), 32-39 (co-author: S. Jensen)
- 'Fusjon i tosidige markeder', *Magma*, 2013, 13(8), 51-62 (co-author: H. J. Kind)
- 'Måling og prioriteringer i konkurransepolitikken', *Magma*, 2013, 13(4), 60-71.
- 'Produktkobling i konkurranseretten' (bundling in competition law), *Europarättslig Tidsskrift*, 16(2), 223-248. (co-author: Erling Hjelmeng)
- 'En mer effektiv konkurranselov' (a more efficient competition law), *Samfunnsøkonomen*, 7/2012. (co-author: Erling Hjelmeng)
- 'Matmakt til besvær' (Food market power – a comment), *Samfunnsøkonomen* 4/2011.
- 'Økonomisk analyse av fusjoner og oppkjøp: Markedsavgrensning vs konkurranseanalyse (Merger and acquisitions: Market delineation vs competitive assessment)', *Samfunnsøkonomen* 9/2010.

- 'Fusjonskontroll i Norge: Bør vi fortsatt være anderledeslandet?', kapittel i A. E. Nordbø og N.-O. Widme (2009): Konkurranseloven fem år - erfaringer og reformbehov, Næringslivets Hovedorganisasjon, Oslo.
- 'Hvordan virker forbudet mot misbruk av dominans?', kapittel i Konkurransetilsynet (2009): Konkurransen i Norge, Bergen.
- 'Utilbørlig utnyttelse av dominerende stilling', kapittel i H. Evensen (red.): Konkurranseloven med kommentarer, 2009, Gyldendal Norsk Forlag. (co-author: Katinka Mahieu).
- Sykliske bensinpriser (Cyclical Petrol Prices), *Samfunnsøkonomen*, 2009, Nummer 1, 4-10. (co-author: Tommy S. Gabrielsen)
- 'Informasjonsasymmetri og konkurransepolitikk', vedlegg 1 i Stortingsmelding nr. 15 (2004-05): Om konkurransepolitikken, side 95-109.
- 'Mediakonkurranse: P4 versus Kanal 24', (Media Competition: P4 versus Kanal 24), *Magma*, 2004, 7(2), 83-92. (co-author: Hans Jarle Kind).
- 'Bredbånd – til alle?' (Broadband – to everyone?), chapter in Helge Godø (ed): IKT etter dotcom-boblen. Gyldendal Akademiske, 2003; 190-210. (Co-authors: Øystein Foros and Hans Jarle Kind)
- 'Allianser og maktkamp i dagligvaresektoren', (Alliances and the power struggle in the grocery sector), *Magma*, 2003, 6(3), 21-33. (co-author: Tommy S. Gabrielsen)
- 'Temporære flaskehals i kraftforsyningen – et argument mot oppkjøp?' (Temporary bottlenecks the power industry – an argument against acquisitions?), *Økonomisk Forum* (Economic Forum), 2002 (5), 4-6 (co-authors: Lars Mathiesen and Jostein Skaar).
- 'Hvem vinner når tele og media møtes? Aksessleverandørens strategiske utfordringer', (Who wins when telecom and media meets? The challenges for the access provider), chapter in S. Ulset (ed.): Fra summetone til informasjonsportal, SNF årbok 2001, Fagbokforlaget, 93-122. (co-authors: Øystein Foros and Hans Jarle Kind).
- 'Hva gikk galt i norsk luftfart?', (What went wrong in the Norwegian airline industry), *Praktisk Økonomi & Finans* (Applied Economics & Finance), 2001, 18, 72-79 (co-author: Frode Steen)
- 'Det handler om norsk luftfarts fremtid' (The future of the Norwegian airline industry), *Økonomisk Forum* (Economic Forum), 2001 (9), 13-17 (co-author: Frode Steen)
- 'Fusjon og oppkjøp i en åpen økonomi' (Mergers and Acquisitions in an Open Economy), kapittel 7 i B. S. Tranøy og Ø. Østerud (red.), Mot et globalisert Norge? Rettslige bindinger, økonomiske føringer og politisk handlingsrom, Gyldendal Akademisk, 2001.
- 'IKT-næringen - integrasjon, konkurranse eller vennskap?' (ICT-Industry – integration, competition or collusion?), *Magma*, 2000, 3, 19-30 (co-authors: Ø. Foros and H. J. Kind).
- 'Terrorbalanse som implisitt kontrakt' (Deterrence as an Implicit Contract), *Praktisk Økonomi & Finans* (Applied Economics & Finance), 1999, 15, 37-44.
- 'Teori for vertikale bindinger' (Theory for vertical restraints), *Konkurranse* (Competition), 1999, 2(1), 14-17.
- 'Krysseie og eierkonsentrasjon i det norsk-svenske kraftmarkedet' (crossownership and concentration the Norwegian-Swedish market for electricity), *Konkurranse* (Competition), 1998, 1(3), 13-16 (co-authors: Nils-Henrik M. von der Fehr, Tore Nilssen and Erik Ø. Sørensen).
- 'Slaget om Fjord Line: Pyrrhos-seier eller delspillperfekt likevekt?' (The battle for Fjord Line: Pyrrhos victory or subgame perfect equilibrium?), *Sosialøkonomen* (The Economist), September 1996, 28-34.
- 'Hvor fartøy flyte kan', (Where ships can sail), *Sosialøkonomen*, (The Economist), June 1996, 2-6.

- 'Strukturendringer i norsk dagligvaresektor', (Structural changes in the Norwegian grocery sector), *Sosialøkonomen*, (The Economist), May 1995, 10-16. (co-author: Tommy S. Gabrielsen).
- 'Inngrep mot fusjoner - nytter det?' (Banning mergers - does it help?), chapter in Hope, E., P. Munthe, A. C. Stray Ryssdal og S. Undrum (ed.), Marked, konkurranse og politikk, festskrift til Egil Bakke, Bergen, Fagbokforlaget, 1995.
- 'Bør innenlandsk produsentsamarbeide tillates i norsk kraftsektor?', (Should domestic producer cartels be permitted in the Norwegian market for electricity?), *Sosialøkonomen*, (The Economist), June 1994, 2-7.
- 'Nasjonal markedsmakt, internasjonal konkurranse og innenlandske fusjoner', (National market power, international competition and domestic mergers), *Norsk Økonomisk Tidsskrift*, (Norwegian Journal of Economics ), 1993, 107, 179-204.
- 'Anbudsprivatisering', (Privatization by contracting-out), Chapter 7 in A. Sandmo and K. P. Hagen (ed.): Offentlig politikk og private incitament, (Public policy and private incentives), 1992, Oslo, Tano forlag.
- 'Etableringsvilkårenes rolle i konkurransepolitikken', (The role of entry barriers in competition policy), *Sosialøkonomen*, (The Economist), September 1989, 14-20.
- 'Monopolprofitt og import: en studie av det norske sementmarkedet', (Monopoly profits and imports: A study of the Norwegian market for cement), *Norsk Økonomisk Tidsskrift*, (Norwegian Journal of Economics) 1987, 101, 3-24.
- 'Kultur, marked og ensretting', (Culture, market and clustering), *Sosialøkonomen*, (The Economist), April 1987, 19-24.

### Articles in newspapers

1996-2015 (at the Norwegian School of Economics)

- 'Vår ære, vår makt og fellesskapets kasse', kronikk, *Dagbladet*, 09.02.1996.
- 'Spillet om Kværner', kronikk, *Bergens Tidende*, 18.08.2000.
- 'Fallittbedrift - en fallitterklæring?', debattinnlegg, *Dagens Næringsliv*, 7.11.2001.
- 'Bonusbesvær for SAS/Braathens', kronikk, *Dagbladet*, 23.01.2002 (medforfatter: Frode Steen)
- 'Steng ovnene straks', debattinnlegg, *Dagens Næringsliv*, 16.12.2002 (medforfatter: Lars Mathiesen)
- 'Hva skal vi gjøre med Telenor?', Kronikk, *Ukeavisen Telecom* (senere IT-avisen), 23.04.2003 (medforfatter: Hans Jarle Kind)
- 'Microsoft - et midlertidig monopol?', Kronikk, *Dagbladet*, 27.12.2003
- 'Radiokampen', Innlegg, *Dagens Næringsliv*, 07.01.2004 (medforfatter: Hans Jarle Kind)
- 'Reell prisgaranti?', Innlegg, *Dagens Næringsliv*, 29.06.04.
- 'Arbeidsmakt og kapitalmakt i en internasjonal økonomi: Fagforeningene svekkes', Fagartikkel, NHH Silhuetten, nummer 3 2004, side 8-11.
- 'Behold NRK-lisensen!', *Dagens Næringsliv*, June 3, 2008 (medforfattere: Hans Jarle Kind and Guttorm Schjelderup)
- 'Hvordan skal avisene tjene penger?', *Dagens Næringsliv*, 20.03.2009 (medforfattere: Hans Jarle Kind og Tore Nilssen)
- 'Er TV-dørvaktene irriterende eller nyttige?' *Bergens Tidende*, 12.07.09 (Co-authors: Øystein Foros and Hans Jarle Kind)
- 'Misforstått matmakt', *Dagens Næringsliv*, 20.04.2010.



- 'Verre enn før?', *Dagens Næringsliv*, 28.06.2011 (medforfatter: Hans Jarle Kind)
- 'Matmakt på ville veier', 27.10.2011, VG debatt (medforfatter: T. S. Gabrielsen).
- 'Lovforslag rammer kundene', 03.02.2012, *Dagens Næringsliv* (medforfattere: N.-H. von der Fehr og T. S. Gabrielsen)
- 'Ensidig utvalg', 16.02.2012, *Dagens Næringsliv* (medforfattere: N.-H. von der Fehr og T. S. Gabrielsen)
- 'Ikke grunnlag for boklov', 16.04.2012, *Aftenposten*, (medforfatter: T. S. Gabrielsen).
- 'Tak på konkurransen', 30.01.2013, *Dagens Næringsliv*.
- 'Unntak for bøker?', 05.02.2014, *Dagens Næringsliv*.
- 'Sjakk matt av Reitan?', 15.04.14, *Dagens Næringsliv*.
- 'Importvernet er synderen', 22.08.14, *Dagens Næringsliv*.
- 'Ulike vilkår er bra', 18.09.14, *Bergens Tidende*.
- 'Hagens nye konkurranselov', 09.10.2014, *Dagens Næringsliv*.
- 'Ikke glem ICAs plan B', 15.10.2014, *Dagens Næringsliv*, (medforfattere: T. S. Gabrielsen og E. H. Hjelmeng).
- 'Prissignaler i regi av statsråder', 12.12.2014, *Dagens Næringsliv* medforfattere: T. S. Gabrielsen og E. H. Hjelmeng).
- 'Høyt spill av ICA og Coop', 23.01.2015, *Dagens Næringsliv*, (medforfatter: Ø. Foros).
- 'NRK bidrar til mediemangfold', 14.04.2015, *Dagens Næringsliv*, (medforfattere: T. S. Gabrielsen og H. J. Kind).

*2015-22 (at the Norwegian Competition Authority)*

- '[Konkurransen reduserer ulikhet](#)', 31.10.2015, *Dagens Næringsliv*.
- '[Konkurransen trumfer regulering](#)', 21.01.2016, *Dagens Næringsliv*.
- '[Konkurransen er krisehjelp](#)', 10.02.2016., *Dagens Næringsliv*.
- '[Kommunal sløsing med søppel?](#)', 32.02.2023, *Dagens Næringsliv*, (medforfatter: Eivind C. Lillesveen)
- '[Medier som samarbeider](#)', 17.03.2016, *Dagens Næringsliv*.
- '[Deling for konkurranse](#)', 07.04.2016, *Dagens Næringsliv*.
- '[Har ansvar for ansattes handlinger](#)', 02.05.2016, *Dagens Næringsliv*.
- '[Drahjelp fra Brussel](#)', 16.06.2016, *Dagens Næringsliv*
- '[Kampen om strømmen](#)', 09.07.2016, *Bergens Tidende*.
- '[Avinor trenger konkurrenter](#)', 08.08.2016, *Bergens Tidende*.
- '[Avskrekkelsesgevinsten](#)', 03.09.2016, *Dagens Næringsliv*.
- '[Bøndene tjener på konkurranse](#)', 03.10.2016, *Dagens Næringsliv*.
- '[Skader ikke konkurransen](#)', 07.10.2016, *Bergens Tidende*, (medforfatter: Trygve B. Eiken).
- '[En særnorsk bankstruktur](#)', 22.11.2016, *Dagens Næringsliv*.
- '[Opphev bokavtalen!](#)', 30.11.2016, *Dagens Næringsliv*.
- '[Prisportaler kan gi høyere priser](#)', 09.12.2016, *Dagens Næringsliv*.
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- '[Effektiv fusjonskontroll](#)', 02.03.2017, *Dagens Næringsliv*.
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- '[Styrk konkurransen i meierimarkedet](#)', 11.04.2017, *Nationen*, (medforfatter: Erlend Smedsdal).

- ['Dyrt og dårlig miljøtiltak'](#), 02.05.2017, Dagens Næringsliv, (medforfatter: Marion Stamnes).
- ['Trøbbel i tårnet'](#), 15.05.2017, Dagens Næringsliv.
- ['Åpent anbudssamarbeid har sin pris'](#), 08.07.2017, Dagens Næringsliv, (medforfatter: karin S. Laastad).
- ['EU-politi i digitale markeder'](#), 26.07.2017, Dagens Næringsliv.
- ['Matlov - for hvem?'](#), 16.08.2017, Dagens Næringsliv.
- ['Søppelkaoset som uteble'](#), 07.10. 2017, Dagens Næringsliv, (medforfatter: Eivind C. Lillesveen)
- ['Hårvask og bransjenormer som konkurransebrems'](#), 30.11.2017, Aftenposten.
- ['Monopolisering går på veksten løs'](#), 09.12.2017, Dagens Næringsliv.
- ['DAB til besvær'](#), 22.12.2017, Aftenposten.
- ['Godt for konkurransen?'](#), 20.03.2018.
- ['Følg med på drivstoffprisene!'](#), 19.03.2018, Bergens Tidende.
- ['Prisregulering av mat neppe smart'](#), 05.04.2018, Dagens Næringsliv.
- ['Stordriftsfordeler som blir ulemper'](#), 18.04.2018, Dagens Næringsliv.
- ['NRK - et konkurranseproblem?'](#), 20.04.2018, Aftenposten.
- ['Digital dominans - bot og bedring'](#), 15.08.2018, Dagens Næringsliv.
- ['Drosjer på tomgang er sløsing'](#), 23.08.2018, Dagens Næringsliv.
- ['Økt markedsmakt svekker økonomien'](#), 27.10.2018, Dagens Næringsliv.
- ['En verdig avslutning'](#), 02.11.2018, Dagens Næringsliv.
- ['En vei ut av ulovlig samarbeid'](#), 07.11.2018, Finansavisen.
- ['Problematiske prisgarantier'](#), 15.11.2018, Dagens Næringsliv, (medforfatter: Elisabeth Lier Haugseth).
- ['Boken og havresekken'](#), 27.11.2018, Dagbladet.
- ['Regjeringen bør ikke fornye bokavtalen'](#), 29.11.2018, Bergens Tidende.
- ['Kommunepensjoner bør ut på anbud'](#), 20.12.2018, Dagens Næringsliv, (medforfatter: Gjermund Nese)
- ['Digital regulering'](#), 08.04.2019, Dagens Næringsliv.
- ['En app kan løse mange av problemene i drosjemarkedet'](#), 03.05.2019, Dagens Næringsliv.
- ['Hotellbooking på nett er til fordel for hotellgjestene'](#), 20.05.2019, Dagens Næringsliv.
- ['Konkurranse hjemme gir konkurransekraft ute'](#), 26.06.2019, Dagens Næringsliv.
- ['Samarbeid om innovasjon kan gi økt konkurranse'](#), 15.07.2019, Dagens Næringsliv.
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- ['Vi taper alle hvis Petter Smart på sitte altfor lenge i karantene'](#), 25.11.2019, Dagens Næringsliv.
- ['Priskrig på julemat er bra for oss kunder'](#), 24.12.2019, E24.
- ['Fusjoner i strømmettet til forbrukernes beste'](#), 11.01.2020, Dagens Næringsliv.
- ['Tilsyn kan hindre anbudsjuks'](#), 29.01.2020, Dagens Næringsliv.
- ['La kreditorene dekke noe av inkassogebyret'](#), 13.02.2020, Dagens Næringsliv, (medforfatter: Martin Wessel).
- ['Strømmen blir dyrere om vi regulerer bort konkurransen'](#), 28.02.2020, Dagens Næringsliv.
- ['Taximarkedet er for dyrt og for dårlig. Ikke utsett moderniseringen'](#), 20.04.2020, Aftenposten, (medforfatter: Inger Lise Blyverket).
- ['Koronakrise må ikke gi fremtidig markedsmakt'](#), 22.04.2020, E24.
- ['Konkurranse er krisehjelp'](#), 29.04.2020, E24.
- ['Skal, skal ikke dele opp?'](#), 8.06.2020, Anbud365.

- ['Fastpris gir høy pris'](#), 27.06.2020, Klassekampen.
- ['Ulovlig innkøpspriser?'](#), 28.06.2020, Dagens Næringsliv.
- ['Øl i kiosker og bensinstasjoner gir neppe billigere øl'](#), 03.07.2020, Bergens Tidende,
- ['Amazons inntreden - til forbrukernes beste?'](#), 08.08.2020, Dagens Næringsliv, (medforfatter: Signe Abrahamsen).
- ['Makspris på munnbind er aktuelt, men for lav pris gir mangel'](#), 27.08.2020.
- ['Sportssaken - hva skjedde?'](#), 29.09.2020, E24.
- ['Konkurranseshensyn tilsier varsomhet med krisepakker i norsk luftfart'](#), 11.11.2020, Dagens Næringsliv, (medforfatter: Gjermund Nese).
- ['Konkurransereglene - en trussel mot startups?'](#), 16.11.2020, Shifter.
- ['Etterlevelse av konkurransereglene'](#), 05.12.2020, Dagens Næringsliv.
- ['Bergen ser ut til å håndtere sparkesyklene bedre enn Oslo'](#), 23.01.2021, Bergens Tidende, (medforfatter: Jan Yngve Sand).
- ['Beskyttelse av arbeidstakere i den digitale økonomien'](#), 01.02.2021, FriFagbevegelse.
- ['Ikke hopp bukk over konkurranseloven'](#), 09.04.2021, E24.
- ['Er det behov for konkurranse om jusstudenter?'](#), 16.04.2021, Dagens Næringsliv, (medforfatter: Karin S. Laastad).
- ['Er eierkonsentrasjonen i avismarkedet en fare eller en nødvendighet?'](#), 21.06.2021, Aftenposten, (medforfatter: Mari Velsand)
- ['Konkurranse for klima'](#), 29.06.2021, Dagens Næringsliv.
- ['Styre plass hos konkurrenter bør være forbudt'](#), 19.08.2021, Finansavisen.
- ['Prisdiskriminering kan skade konkurransen'](#), 20.09.2021, Dagens Næringsliv.
- ['Misvisende om prisdiskriminering'](#), 06.10.2021, Dagens Næringsliv.
- ['Fra app-kaos til redusert konkurranse?'](#), 06.11.2021, E24.
- ['Konkurranse kan styrke personvernet'](#), 13.11.2021, Dagens Næringsliv, (medforfatter: Marion Stamnes).
- ['Dominerende bedrifter har et særlig ansvar'](#), 15.12.2021, Finansavisen, (medforfattere: Magnus F. Reitan og Karin S. Laastad).
- ['Samarbeid og konkurranse i arbeidsmarkedet'](#), 04.01.2022, Dagsavisen.
- ['Gebyr for konkurranselovbrudd går ikke ut over kundene'](#), 05.01.2022, E24.
- ['Kampen mot prissamarbeid må styrkes'](#), 18.01.2022, Dagens Næringsliv.

#### 2022- (at the Norwegian School of Economics)

- ['Politisk handlekraft - til hvilken pris?'](#), 17.05.2022, Dagens Næringsliv.
- ['Ny grønn industri bør ikke være et mål i seg selv'](#), 09.02.2023, Dagens Næringsliv (medforfattere: Silje Ask Lundberg og Berit Tennbakk).
- ['Mer kraft - for enhver pris?'](#), 24.05.2023, Dagens Næringsliv.
- ['Lite klimavennlig næringspolitikk'](#), 27.06.202, Dagens Næringsliv.
- ['Gevinst ved krafthandel vil øke'](#), 20.07.2023, Aftenposten.
- ['Bør Norwegian få kjøpe Widerøe?'](#), 21.07.2023, Dagens Næringsliv.

#### Selected reports

- ['Konkurransemessige virkninger av noen utvalgte NRK-tjenester'](#) (Competitive effects of NRK), SNF-report 02/15 submitted to the Ministry of Culture, March 2015 (co-authors:

T. S. Gabrielsen, A. Jakubanečs, H. J. Kind, Ø. A. Nilsen, F. Skjeret, H. Thorbjørnsen, H. Østbye).

- 'Samfunnsøkonomisk analyse – regulering av mediemarkedene' (Economic analysis of the regulation of media markets), report submitted to the expert committee for the regulation of the media sector, October 2011.
- 'Konkurransopolitiske virkninger av EØS-avtalen' (Competition policy implications of the EEA agreement), report # 15, 2011, Europautredningen.
- 'Eksklusivitet i TV-markedet' (Exclusivity in the TV market), report submitted to the Norwegian Competition Authority, January 2008 (co-authors: Hans Jarle Kind and Guttorm Schjelderup).
- 'Predasjon i norsk luftfart?' (Predation in the Norwegian airline industry?), report submitted to the Norwegian Competition Authority, April 2004 (co-author: Frode Steen).
- 'Price discrimination in the airline industry', report submitted to the Nordic Competition Authorities' task force on the airline industry, 2002. (co-author: Frode Steen).
- 'Fergekampen i Nordsjøen og Skagerrak' (The Ferry Battle in the North Sea and Skagerrak), SNF-report 42/99, 1999 (co-author: Frode Steen).
- 'Telenor – bare lave priser?' (Telenor – nothing more than low prices?), SNF-report no. 23/99, 1999 (co-authors: Kenneth Fjell, Øystein Foros and Kåre Petter Hagen).
- 'Vertikal integrasjon, private merker og konkurranse i dagligvarehandelen' (Vertical restraints, private labels and competition in the food retail sector), SNF-report no. 52/98, 1998 (co-author: Tommy Staahl Gabrielsen)
- 'Krysseie og eierkonsentrasjon i det norsk-svenske kraftmarkedet' (crossownership and concentration the Norwegian-Swedish market for electricity), SNF-report no. 15/98, 1998, Foundation for Research in Economics and Business Administration (co-authors: Nils-Henrik M. von der Fehr, Tore Nilssen and Erik Ø. Sørensen).
- 'Vertikale relasjoner: Finnes det enkle, konkurransepolitiske regler?' (Vertical restraints: Is there any simple competition policy rules?), SNF-report no. 10/98, 1998, Report submitted to the expert committee for competition policy, Foundation for Research in Economics and Business Administration.
- 'Maksimalpriser i norsk eldistribusjon?' (Price caps in the transmission of electricity in Norway?), SNF-report no. 12/95, 1995, Foundation for Research in Economics and Business Administration (co-author: Kjell Erik Lommerud).
- 'Produsentsamarbeide i kraftsektoren', (Producer cartels in the electricity sector), SNF-report no.103/93, 1993, Foundation for Research in Economics and Business Administration.

### *Other*

- Scientific adviser for Foundation for Research in Economics and Business Administration (SNF) 1994-
- Shells NHH-prize in 1994 for research in industrial organization.
- Member of the editorial board in *Sosialøkonomen* and *Norsk Økonomisk Tidsskrift* 1.7.94-31.12.97.
- Member of the board (Arbeidsutvalget) at the Department of Economics, NHH, 1.1.95-31.12.98 and 1.7.03-30.6.04; responsible for exams (1.1.95-31.12.97) and teaching (1.1.95-31.12.98).
- Referee for *International Journal of Industrial Organization*, *Journal of Industrial Economics*, *Scandinavian Journal of Economics*, *Journal of Economics & Management Strategy*, *International Economic Review*, *RAND Journal of Economics*, *Southern*

*Economic Journal, International Journal of the Economics of Business, Regional Science and Urban Economics, Oxford Economic Papers, Economica.*

- Member of the executive committee for the European Association for Research in Industrial Economics (EARIE), 1.9.94-1.9.98.
- Organized Nordic doctoral course in Industrial organization and game theory in June 1994 at Norwegian School of Economics and Business Administration (jointly with Nils-Henrik M. von der Fehr)
- Organized conference ‘Competition and Industrial Policies in Open Economies’ in May 1998 at University of Bergen, which appeared as a special issue in *Scandinavian Journal of Economics* (jointly with Kjell Erik Lommerud, Jan I. Haaland and Kjell G. Salvanes).
- Organized Nordic workshop in Industrial Organization (NORIO) in June 1999 at Norwegian School of Economics and Business Administration (jointly with Kjell Erik Lommerud and Kjell G. Salvanes).
- Organized third CEPR conference on applied Industrial Organization in May 2002 at Norwegian School of Economics and Business Administration (jointly with Lars Hendrik Röller and Frode Steen).
- Organized second workshop on media economics in October 2003 at Norwegian School of Economics and Business Administration (jointly with Hans Jarle Kind and Tore Nilssen).
- Member of the expert committee in May-June 2005 that submitted the report: ‘*A separate electricity market for the power-intensive industry in Norway?*’ to the Norwegian Ministry of Industry and Trade.
- Vice chair at Department of Economics, Norwegian School of Economics and Business Administration, August 2009-July 2013
- Member of the steering committee for the Association for Competition Economists (ACE), June 2009 – June 2012
- Secretary and treasurer for the Association for Competition Economists (ACE), June 2010 – June 2014
- Organized seventh NORIO (Nordic research in Industrial Organization) conference in June 2010 at NHH (jointly with Eirik Kristiansen).
- Member of Konkurranselovutvalget, (competition law committee), December 2010 – February 2012.
- Prize for best article in *Samfunnsøkonomen* in 2012 for the article ‘en mer effektiv konkurranselov’ (jointly with Erling Hjelmeng).
- Member of the expert committee June 2013 – April 2014 that submitted a proposal concerning reorganization of the electricity network in Norway to the Norwegian Ministry of Petroleum and Energy (‘Et bedre organisert strømmnett’).
- Member of the board of The Financial Supervisory Authority of Norway (Finanstilsynet), April 2014-January 2016.
- Director of BECCLE (Bergen Center for Competition Law and Economics) 2022-2025
- Leader of the Energy Commission, that submitted its white paper (NOU 2023:3) in February 2023
- Research associate at CRESSE, June 2023 -